



# Purchasing Managers Index Report – Georgia July 2017 Report

National, Regional and Georgia PMI moderate in July, but all remain consistent with expansion in goods-producing industries. Source of pullback was broad-based, with new orders, current production and employment falling in all three indices.

|                         | Georg      | jia PMI | Southe  | ast PMI | Nation  | nal PMI |
|-------------------------|------------|---------|---------|---------|---------|---------|
|                         | Index      | Change  | Index   | Change  | Index   | Change  |
|                         | Jul '17    | Jul-Jun | Jul '17 | Jul-Jun | Jul '17 | Jul-Jun |
| INDEX                   | 56.9       | -3.1    | 51.6    | -3.1    | 56.3    | -1.5    |
| UNDERLYING VARIABLES    | <b>S</b> : |         |         |         |         |         |
| New Orders (NO)         | 59.4       | -3.1    | 52.7    | -2.9    | 60.4    | -3.1    |
| Production (P)          | 62.5       | -9.4    | 51.4    | -11.1   | 60.6    | -1.8    |
| Employment (E)          | 59.4       | -3.1    | 51.4    | -8.4    | 55.2    | -2.0    |
| Supply Deliveries (SD)  | 59.4       | +3.1    | 56.8    | +4.0    | 55.4    | -1.6    |
| Finished Inventory (FI) | 43.8       | -3.1    | 45.9    | +2.9    | 50.0    | +1.0    |
| Commodity Prices (CP)   | 53.1       | +3.1    | 54.1    | -0.1    | 62.0    | +7.0    |

#### Release: August 1, 2017 Media Contact

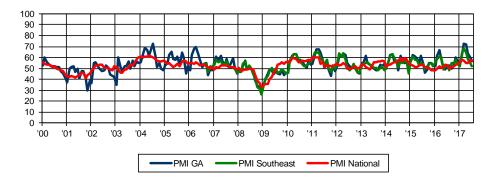
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### GA % Change: Jul - Jun

|                    | Higher | Same | Lower |
|--------------------|--------|------|-------|
| New Orders         | -6.3   | 6.3  | 0.0   |
| Production         | -6.3   | -6.3 | 12.5  |
| Employment         | -12.5  | 18.8 | -6.3  |
| Deliveries         | 6.3    | -6.3 | 0.0   |
| Finished Inventory | -6.3   | 6.3  | 0.0   |
| Commodity Prices   | 0.0    | 6.3  | -6.3  |

#### PMI Georgia, PMI Southeast, and PMI National

|               | Feb '17 | Mar '17 | Apr '17 | May '17 | Jun '17 | Jul '17 | Jul - Jun |
|---------------|---------|---------|---------|---------|---------|---------|-----------|
| PMI Georgia   | 63.1    | 72.4    | 72.1    | 63.8    | 60.0    | 56.9    | -3.1      |
| PMI Southeast | 64.3    | 68.5    | 64.2    | 58.5    | 54.7    | 51.6    | -3.1      |
| PMI National  | 57.7    | 57.2    | 54.8    | 54.9    | 57.8    | 56.3    | -1.5      |



|        | Outle   | ook     |         |           |
|--------|---------|---------|---------|-----------|
|        | May '17 | Jun '17 | Jul '17 | Jul - Jun |
| Higher | 53.8    | 43.8    | 43.8    | +0.0      |
| Same   | 38.5    | 43.8    | 31.3    | -12.5     |
| Lower  | 7.7     | 12.5    | 25.0    | +12.5     |
| INDEX  | 73.1    | 65.6    | 59.4    | -6.3      |

<sup>\*</sup> The Econometric Center draws the Purchasing Managers Index report from a sample of Georgia's manufacturers. The PMI is a composite index that is based on five indicators equally weighted: new orders, production, employment, supplier delivery time, and finished goods. A PMI index over 50 indicates that manufacturing is expanding while anything below 50 means that the industry is contracting.





## **General Remarks From July Respondents**

Give your frank opinion on any conditions, local, national or international, that affect your purchasing operation or your company's outlook

"The next 4 months look good for our industry."

"The class 8 truck driver shortage is influencing buying decisions by our customers. If they could hire more drivers, they would buy more dump trucks."

"Extremely slow in July after record first 6 months."

"We believe that price increase for materials will continue through this year."

"Things seem to be status quo waiting to see what happens with section 232, healthcare and tax reform and infrasturcture." "Strange market, business should pick up by September 1st."

"There is always unrest as far as international- domestic seems stable as far as economical outlook."

"We are super busy and looks good balance of year."

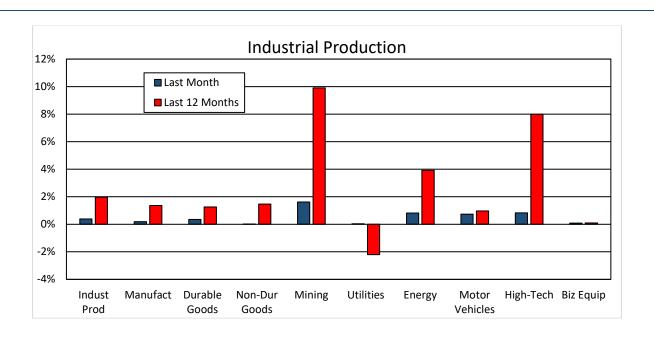
"For the most part purchase prices are within normal \$ limits."

"Consumer garden segment is seasonal, see a slowing in the coming months due entirely to business seasonality."

"Our first 6 months were very strong - over 30% over last year. Some pullback was expected."

"Rail logistics in the SE are causing major problems getting deliveries in AL, GA of chemical raw materials (caustic soda, sulf. acid). Trucking logistic are being affected too, as 'collateral damage'."

"Export orders higher than domestic, but both have increased the last 2 months."

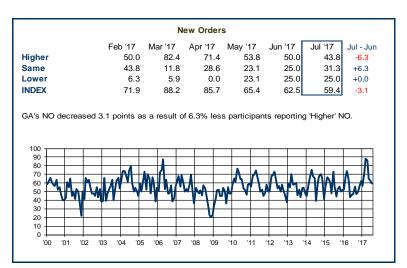


Industrial production rose 0.4 percent in June for its fifth consecutive monthly increase. Manufacturing output moved up 0.2 percent; although factory output has gone up and down in recent months, its level in June was little different from February. The index for mining posted a gain of 1.6 percent in June, just slightly below its pace in May. The index for utilities, however, remained unchanged. For the second quarter as a whole, industrial production advanced at an annual rate of 4.7 percent, primarily as a result of strong increases for mining and utilities.

Manufacturing output rose at an annual rate of 1.4 percent, a slightly slower increase than in the first quarter. At 105.2 percent of its 2012 average, total industrial production in June was 2.0 percent above its year-earlier level. Capacity utilization for the industrial sector increased 0.2 percentage point in June to 76.6 percent, a rate that is 3.3 percentage points below its long-run (1972–2016) average.





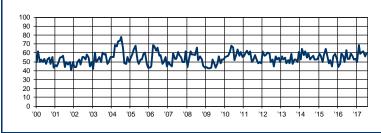


|                                         |                  | Р       | roduction | 1            |            |             |           |
|-----------------------------------------|------------------|---------|-----------|--------------|------------|-------------|-----------|
|                                         | Feb '17          | Mar '17 | Apr '17   | May '17      | Jun '17    | Jul '17     | Jul - Jun |
| gher                                    | 43.8             | 64.7    | 71.4      | 53.8         | 50.0       | 43.8        | -6.3      |
| ame                                     | 43.8             | 23.5    | 28.6      | 38.5         | 43.8       | 37.5        | -6.3      |
| wer                                     | 12.5             | 11.8    | 0.0       | 7.7          | 6.3        | 18.8        | +12.5     |
| DEX                                     | 65.6             | 76.5    | 85.7      | 73.1         | 71.9       | 62.5        | -9.4      |
| .5% more par                            | sed 9.4 points a |         |           | less partici | oants repo | rting 'High | er P and  |
| 100 100 100 100 100 100 100 100 100 100 |                  |         |           | less partici | pants repo | rting 'High | er P and  |
| .5% more par                            |                  |         |           | ess partici  | pants repo | rting 'High | er P and  |
| 100<br>90<br>80<br>70                   |                  |         |           | ess partici  | pants repo | rting 'High | er P and  |
| .5% more par                            |                  |         |           | ess partici  | pants repo | rting 'High | er P and  |
| .5% more par                            |                  |         |           | ess partici  | pants repo | rting 'High | er P and  |
| 100<br>90<br>80<br>70<br>60<br>40       |                  |         |           | ess partici  | pants repo | Tring High  | er P and  |

|                             |           | En        | nploymen | t       |         |         |           |
|-----------------------------|-----------|-----------|----------|---------|---------|---------|-----------|
|                             | Feb '17   | Mar '17   | Apr '17  | May '17 | Jun '17 | Jul '17 | Jul - Jun |
| Higher                      | 18.8      | 41.2      | 35.7     | 38.5    | 37.5    | 25.0    | -12.5     |
| Same                        | 81.3      | 58.8      | 64.3     | 61.5    | 50.0    | 68.8    | +18.8     |
| Lower                       | 0.0       | 0.0       | 0.0      | 0.0     | 12.5    | 6.3     | -6.3      |
| INDEX                       | 59.4      | 70.6      | 67.9     | 69.2    | 62.5    | 59.4    | -3.1      |
| 100<br>90<br>80<br>70<br>60 |           | M.A.      | 44.      | $\sim$  | M A     | www.    | ~M~^      |
| 50 <b>V</b> M               | MM W      | · \       | Wa A     | M V     | V WY    | *       | 7 11      |
| 30                          |           |           |          | ע       |         |         |           |
| 20                          |           |           | ++       |         |         |         | +         |
| 10                          |           |           |          |         |         |         |           |
|                             | 03 '04 '0 | 5 '06 '07 | '08 '09  | '10 '11 | '12 '13 | '14 '15 | '16 '17   |



GA's SD increased 3.1 points due to 6.3% more participants reporting 'Slower' SD.



|                                              |                                 |         | shed Inver | itory    | _            |         |              |
|----------------------------------------------|---------------------------------|---------|------------|----------|--------------|---------|--------------|
|                                              | Feb '17                         | Mar '17 | Apr '17    | May '17  | Jun '17      | Jul '17 | Jul - Jun    |
| gher                                         | 18.                             | 8 52.9  | 35.7       | 23.1     | 25.0         | 18.8    | -6.3         |
| ame                                          | 62.                             | 5 29.4  | 50.0       | 53.8     | 43.8         | 50.0    | +6.3         |
| ower                                         | 18.                             | 8 17.6  | 14.3       | 23.1     | 31.3         | 31.3    | +0.0         |
| IDEX                                         | 50.                             | 0 67.6  | 60.7       | 50.0     | 46.9         | 43.8    | -3.1         |
| 100                                          |                                 |         |            |          |              |         |              |
|                                              |                                 |         |            |          |              |         |              |
| 90<br>80<br>70<br>60                         | h. M.A./                        | Amala   | M          | A A M    | νΛ           | I A     | A 11         |
| 90<br>80<br>70                               | A MM                            | V MAN   | M,         | ~\^\     | <b>√</b> ~~\ | ~M/\    | AM           |
| 90<br>80<br>70<br>60<br>50<br>40<br>30       | / <sub>W</sub> / <sub>W</sub> / | MM      | M          | N        | <b>√</b>     | rm.l.v  | <b>////</b>  |
| 90<br>80<br>70<br>60<br>50<br>40<br>30<br>20 | <b>/ / / / / / / / / /</b>      | My      | M          | <b>M</b> | <b>\</b>     | v#\ \   | M            |
| 90<br>80<br>70<br>60<br>50<br>40<br>30       | / <sub>\</sub>                  | MM      | M          | M        | <b>\</b>     | ~M.I.^  | <b>/////</b> |

