





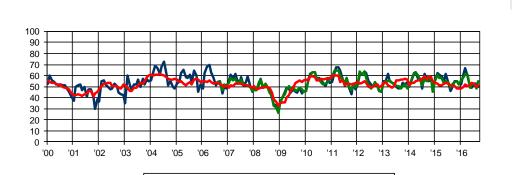
## Purchasing Managers Index Report - Georgia

Release: October 7, 2016 September 2016

Georgia PMI falls by 3.0 in September as new orders slip for the state on decrease in new orders, production and employment components. Southeast and National PMI surge above 50 threshold again.

	Georg	ia PMI	Southe	ast PMI	Nation	al PMI
Underlying Variables	Index	Change	Index	Change	Index	Change
	Sep-16 Sep-Aug		Sep-16 Sep-Aug		Sep-16	Sep-Aug
INDEX	49.4	-3.0	54.8	+6.3	51.5	+2.1
UNDERLYING VARIABLES						
New Orders (NO)	46.9	-9.0	57.5	+13.8	55.1	+6.0
Production (P)	56.3	-5.5	65.0	+15.0	52.8	+3.2
Employment (E)	46.9	-6.1	53.8	+1.3	49.7	+1.4
Supply Deliveries (SD)	59.4	+6.4	57.5	+6.3	50.3	-0.6
Finished Inventory (FI)	37.5	-0.7	40.0	-5.0	49.5	+0.5
Commodity Prices (CP)	65.6	+15.6	55.0	+1.3	53.0	+0.0

	PMI Geo	orgia, PMI	Southeas	t, and PM	l National		
	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Sep - Aug
PMI Georgia	59.4	49.4	49.3	52.5	52.4	49.4	-3.0
PMI Southeast	61.1	48.8	51.8	52.3	48.5	54.8	+6.3
PMI National	50.8	51.3	53.2	52.6	49.4	51.5	+2.1



PMI Southeast

PMI GA

## **Media Contact**

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GA%C	hange: S	ep - Aug	
	Higher	Same	Lower
New Orders	1.8	-21.7	19.9
Production	14.0	-39.0	25.0
Employment	0.7	-13.6	12.9
Deliveries	12.9	-12.9	0.0
Finished Inventory	-5.5	9.6	-4.0
<b>Commodity Prices</b>	13.6	4.0	-17.6

PMI National

<sup>\*</sup> The Econometric Center draws the Purchasing Managers Index report from a sample of Georgia's manufacturers. The PMI is a composite index that is based on five indicators equally weighted: new orders, production, employment, supplier delivery time, and finished goods. A PMI index over 50 indicates that manufacturing is expanding while anything below 50 means that the industry is contracting.





## **General Remarks From September Respondents**

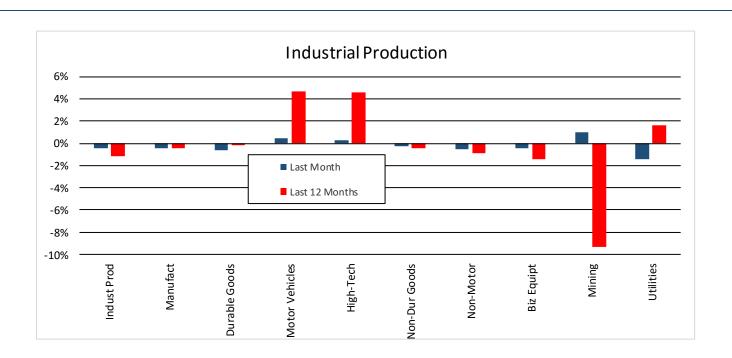
Give your frank opinion on any conditions, local, national or international, that affect your purchasing operation or your company's outlook

"Uncertainty of presidential election, tightening of labor market."

"We still depend on some off shore sources and container costs are rising rapidly."

"Not much positive outside residential construction and wind energy. Low commodity prices are really hurting our business."

"Capital Good expenditures were rather low earlier this year, appear to be growing."



Comments from most recent Industrial Product Report:

Industrial production decreased 0.4 percent in August after rising 0.6 percent in July.

Manufacturing output also declined 0.4 percent in August, reversing its increase in July; the level of the index in August is little changed from its level in March. Following two consecutive monthly increases, the index for utilities fell back 1.4 percent in August. Even so, the index was 1.7 percent above its year-earlier level, as hot temperatures this summer boosted the usage of air conditioning.

The output of mining moved up 1.0 percent in August, its fourth consecutive monthly increase following an extended downturn; the index, however, was still about 9 percent below its year-ago level. At 104.4 percent of its 2012 average, total industrial production in August was 1.1 percent lower than its year-earlier level.

Capacity utilization for the industrial sector decreased 0.4 percentage point in August to 75.5 percent, a rate that is 4.5 percentage points below its long-run (1972–2015) average.

<sup>&</sup>quot;Uncertainty is really affecting the business environment."

<sup>&</sup>quot;Our customers and potential customers are very busy and optimistic."

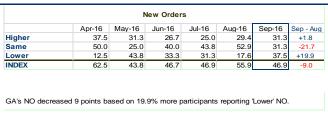
<sup>&</sup>quot;We are in the process of lowering our total inventory as we prepare to enter the 4th Quarter."

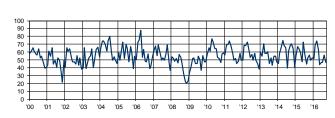
<sup>&</sup>quot;Order backlog is still good. Our delivery is still a concern for me. Skilled labor is hard to come by in our area. optimistic about business activity in our industry for the next 3 quarters."





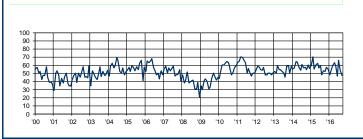
## **GEORGIA PMI COMPONENTS**





		E	mploymer	nt			
	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Sep - Aug
Higher	31.3	25.0	6.7	37.5	11.8	12.5	+0.7
Same	62.5	68.8	80.0	56.3	82.4	68.8	-13.6
Lower	6.3	6.3	13.3	6.3	5.9	18.8	+12.9
INDEX	62.5	59.4	46.7	65.6	52.9	46.9	-6.1

GA's E decreased 6.1 points as a result of 12.9% more participants reporting 'Lower' E.



	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Sep - Aug
Higher	31.3	18.8	26.7	18.8	11.8	6.3	-5.5
Same	50.0	37.5	33.3	50.0	52.9	62.5	+9.6
ower	18.8	43.8	40.0	31.3	35.3	31.3	-4.0
NDEX	56.3	37.5	43.3	43.8	38.2	37.5	-0.7
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		1	Production	1			
	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Sep - Aug
Higher	31.3	37.5	26.7	31.3	23.5	37.5	+14.0
Same	56.3	37.5	40.0	43.8	76.5	37.5	-39.0
_ower	12.5	25.0	33.3	25.0	0.0	25.0	+25.0
NDEX	59.4	56.3	46.7	53.1	61.8	56.3	-5.5
	sed 5.5 points ba	sed on 25%	% more part	ticipants re	porting 'Lo	wer' P.	
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100 90 80	sed 5.5 points ba	ised on 259		ticipants re	porting 'Lo		<b>1</b>
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100 90 80 70 60 50 40 30	sed 5.5 points ba	ased on 25%		ticipants re	porting 'Lo		<b>11</b>
100 90 80 70 60 50	sed 5.5 points ba	ased on 25%		dicipants re	porting 'Lo		₩.

	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Sep - Au
Slower	12.5	12.5	26.7	12.5	5.9	18.8	+12.9
Same	87.5	75.0	73.3	81.3	94.1	81.3	-12.9
aster	0.0	12.5	0.0	6.3	0.0	0.0	+0.0
NDEX	56.3	50.0	63.3	53.1	52.9	59.4	+6.4
GA's SD increased	d 6.4 points b	ased on 12	.9% more	oarticipants	s reporting	'Slower' S	D.
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Supplier Delivery Time

		Con	modity Pr	ices			
	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Sep - Aug
gher	37.5	31.3	26.7	43.8	17.6	31.3	+13.6
ame	56.3	56.3	73.3	56.3	64.7	68.8	+4.0
ower	6.3	12.5	0.0	0.0	17.6	0.0	-17.6
DEX	65.6	59.4	63.3	71.9	50.0	65.6	+15.6
100 90 80 70 60 50 30 20	· ·	g Lower C	P			ΛΛ	M